



Charles S. Cock

Global head of coverage and client solutions Paris

Charles Cock is the global head of coverage and client solutions at BNP Paribas Securities Services. He is responsible for sales and relationship management, product management and marketing and communications globally. Charles is a senior member of BNP Paribas Securities Services' executive committee.

Since taking global responsibility for sales and relationship management in 2004, Charles has been instrumental in leading the global client management efforts to double the size of the business in almost every measure. He and his team have successfully transitioned BNP Paribas Securities Services from being the premiere European to a truly global top tier provider of post-trade solutions.

Charles began his career in finance in 1978 when he joined the J.P. Morgan's Brussels office. His tenure at J.P. Morgan included a seven year period in sales and marketing at the Euroclear Operations Centre in Brussels and a three year period with J.P. Morgan Securities Switzerland Ltd in Zurich as head of capital markets sales (1986-1989).

In 1989 Charles moved back to J.P. Morgan Brussels to assume responsibility for J.P. Morgan's Securities Services in Europe. He was promoted to Managing Director in 1991 and joined Paribas in Paris in November 1995 at the time of the sale by J.P. Morgan of its European clearing and custody network to Paribas. From 1995 until 2004, Charles headed the multi-direct clearing and custody ("MDCC"), product line within BNP Paribas Securities Services, and shared oversight responsibility of the company's territories.

Charles Cock is a law graduate of the Katholieke Universiteit Leuven in Belgium.

BNP Paribas Securities Services

BNP Paribas Securities Services is a wholly-owned banking subsidiary of the BNP Paribas Group and a leading provider of securities services and investment operations solutions to issuers, financial intermediaries and institutional investors.